



Brazil Infrastructure Trade Mission

November 4 - 7, 2019 | Brasília & São Paulo, Brazil

Meet with the key federal, state, and municipal infrastructure officials and concession operators in Brazil

The new Brazilian Government is actively seeking to increase U.S. private sector participation in infrastructure projects throughout the country. The U.S. Commercial Service Brazil is organizing a Brazil Infrastructure Trade Mission for interested U.S. companies.

Trade Mission participants will connect with industry peers, meet new business partners, get firsthand information on new infrastructure projects at national, state and municipal level, and address key issues to government representatives. In addition, participating U.S. companies will attend a roundtable with key Brazilian federal infrastructure officials and concessionaires and have the chance to present their innovations and solutions to decision-making counterparts during B2B meetings.

Learn about **ready for bid** projects in:

*Ports *Airports
*Rail *Highways & Roads

The Infrastructure Trade Mission:

- Participate in a roundtable with Brazilian Government Officials and Concessionaires on key infrastructure projects
- Receive a market briefing by U.S. Commercial Service Specialists in Brazil
- Attend networking opportunities (reception with government officials at São Paulo Consul General's Residence / Dinner with private sector Infrastructure Working Group)
- Have the opportunity to have B2B meetings with qualified buyers, distributors and/or representatives

Opportunities for U.S. Suppliers:

- Ports, heavy materials handling equipment, security systems
- Steel railway, signals and communication systems, station and crossing safety
- Smart technology for roads and urban transportation
- Architecture, design, construction, engineering, electrical, landscaping
- Airport construction and expansions, airport equipment, supply, and concessions

[Register Here!](#)

Deadline: October 11, 2019
Apply early – spaces are limited!

Trade Mission Cost: \$2,500 per participant*

**Fees include scheduled informational sessions and networking events, translation, ground transportation to/from events and support. Fees do not cover personal expenses such as international travel, lodging, meals, transportation, communication, and incidentals.*

Additional B2B Meetings Cost:**

- One day of B2B meetings: **\$950** (SME), **\$2,300** (Medium Firms), **\$3,400** (Large Firms)
**Per company. Includes customized meetings (up to five appointments) in one city in Brazil.

For any additional information, please contact: Fabiola.Rios@trade.gov



Brazil Infrastructure Trade Mission
November 4 - 7, 2019 | Brasília & São Paulo, Brazil

Working Agenda

(* All items listed are tentative unless otherwise noted)

Monday, November 4, 2019 - Brasília

- | | |
|----------------|---|
| 8:30am | Infrastructure Workshop
<i>Ministry of Infrastructure (confirmed)</i> |
| 9:00am | Welcome Remarks
Tarcísio Gomes de Freitas , Minister of Infrastructure, Ministry of Infrastructure
William Popp , Chargé d’Affaires, a.i., United S. Embassy- Brasília |
| 9:15am | Discussion 1: Port Projects |
| 10:00am | Q&A |
| 10:15am | Discussion 2: Rail and Road Projects |
| 11:00am | Q&A |
| 11:15am | Final Remarks
Scott Shaw, Minister Counselor, U.S. Department of Commerce |
| 11:20am | Official Picture and Meet & Greet with MINFRA Minister and Secretaries |
| 12:00pm | Lunch |
| 2:00pm | Infrastructure Sectorial Roundtables- Sector Discussions
<i>United States Embassy- Brasília (confirmed)</i>
Room A- <u>Rails and</u> Room B- <u>Ports</u> |
| 4:30pm | One-on-One Meetings with Government of Brazil agencies and regulators (upon request) |
| 7:45pm | Depart to São Paulo |
| 9:15pm | Arrive in São Paulo |

Tuesday, November 5, 2019 – São Paulo

- 9:00am** **Technical Site Visit**
- 12:30pm** **Lunch at São Paulo Federation of Industries (FIESP)** (confirmed)
- 2:00pm** **Infrastructure Roundtable: Technical and Project Discussion**
São Paulo Federation of Industries (FIESP) (confirmed)
- State of São Paulo Infrastructure Secretariat
 - State of Paraná Infrastructure Secretariat
 - São Paulo Federation of Industries (FIESP)
 - Brazilian Association of Infrastructure (ABDIB)
- 4:00pm** **One-on-ones with financial services companies and banks** (upon request)
- Standard & Poor's
 - Moodys
 - Santander
 - Citi Bank
- 7:00pm** **Trade Mission Reception**
Consul General Residence, São Paulo (confirmed)

Wednesday, November 6, 2019 – Santos

- 8:00am** **Breakfast with U.S. Government Financing Agencies**
Intercontinental Hotel- São Paulo
- U.S. Development Finance Bank (USDF- Formerly OPIC)
 - Export-Import Bank of the United States (ExIm)
 - U.S. Trade and Development Agency (USTDA)
- 11:00am** **Meeting with Santos Port Authority and Rumo Rail**
Port of Santos (confirmed)
- 12:30pm** **Lunch**
- 2:00pm** **Site Visit: Port of Santos** (confirmed)
- 4:00pm** **One-on-One Meetings** (upon request)
- 5:30pm** **Depart for São Paulo**
- 7:30pm** **Closing No-host Dinner**

Thursday, November 7, 2019 – São Paulo

****Blocked for Potential One-on-One meetings (Gold Key Services)****

**** End of Trade Mission ****